

To: jeevacation@gmail.com[jeevacation@gmail.com]; Rich Kahn [REDACTED]; JEE[jeevacation@gmail.com]
From: Cecile de Jongh
Sent: Fri 2/11/2011 4:19:21 PM
Subject: Fuel Source

Two things:

1. John said that if we can do an analysis of the fuel costs (Hancock) vs what the cost(s) is in STX or other STT sources, he can take that information to the VIPA board and have them put pressure on Hancock to reduce his rates.
2. I spoke to Kenn Hobson and he said that perhaps, instead of dealing with Hancock, we should try to deal with a company by the name of Total (formerly Esso). The contact person is Francisco Maldonado ([REDACTED]) and he would need to know is the a) type of aircraft, b) fuel tank capacity and c) frequency of visits to STT in order to get a fuel pricing for us.

Cecile

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