

To: jeevacation@gmail.com[jeevacation@gmail.com]; Jeffrey Epstein[jeevacation@gmail.com]
From: Richard Kahn
Sent: Thur 10/18/2012 12:31:27 PM
Subject: Fwd: Terraces

original bid 69,750
last bid 61,000
please advise

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor,
New York, New York 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

From: JJ [REDACTED]
Date: October 17, 2012 6:12:59 PM EDT
To: Richard Kahn [REDACTED]
Cc: Brice [REDACTED]
Subject: Re: Terraces

Richard,
Thank you for responding, unfortunately I will need to withdraw my bid. I have lowered my bid twice and cannot take a chance in losing money on this project. Because of the nature of the job and limited access to the terraces, I see lots of manual labor involved. My bid is set up to guard against change orders. I have tried to be competitive on all my bids to Zorro.
Thank you for the opportunity.
Best regards,
JJ Blea

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On Oct 17, 2012, at 3:03 PM, Richard Kahn [REDACTED] wrote:

thank you for your revised quote
unfortunately the principal is pursuing another vendor in the 40k range
i would hate to see you lose this work after all the time you spent
please see what you can do on pricing so we can make this happen

will send you money tomorrow for old invoices as i review

thanks

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor,
New York, New York 10022
tel [REDACTED]
fax [REDACTED]

cell [REDACTED]

On Oct 14, 2012, at 5:56 PM, JJ wrote:

I have bid and re-bid, broken down, brought samples,
given options, examples and ideas probably 20 times over
the last 3 years on the terraces. I would hate not to get
the job, but I can't go any lower and risk losing money on
a job. Thank you for the opportunity.

<Zorro Ranch Terrace Final.doc>

Sent from my iPad2