

**To:** jeevacation@gmail.com[jeevacation@gmail.com]; Bella Klein [REDACTED]  
**Cc:** jeevacation@gmail.com[jeevacation@gmail.com]  
**From:** brice gordon  
**Sent:** Wed 12/8/2010 4:44:11 PM  
**Subject:** Re: Aspen Landscaping

I know who I work for

Are you not comfortable with the proposal of \$22.00 hr @ 32hrs a week which would include Larry's house  
please advise

On Wed, Dec 8, 2010 at 12:16 PM, Bella Klein [REDACTED] wrote:

Brice,

When Aspen has more than 4 people they work less than 8 hours.

Here is the payment history:

2004-2006 monthly payment  
\$2958.80

2007-  
\$3400.62

2008- November \$3400.62 + 4 payments for LV \$693 per month July –

2009- November \$3392.65 + 6 payments for LV \$461.50 per month July –

2010- November \$4038.13 + 7 payments for LV \$461.50 per month April –

**2007 15% increase**

**2008 6.8% increase**

**2010 18.6% increase**

**As you can see there is room to negotiate and feel good about it! WE ARE ALL WORKING FOR Mr. EPSTEIN – NOT FOR ASPEN.**

Thank you,

Bella

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**From:** [REDACTED]  
**Sent:** Tuesday, December 07, 2010 3:53 PM  
**To:** Bella Klein  
**Subject:** Re: Aspen Landscaping

You missed 2 things

I said min 4 men

And Jose fee as owner ???

Sent from my iPhone

On Dec 7, 2010, at 3:42 PM, "Bella Klein" [REDACTED] wrote:

I looked at Aspen invoice again. WE are charged \$3791.67 per month. It means \$948 per week. If they work 8 hours , 4 people they charged us \$29.62 /hr for there services in addition they charged for Larry's house. With the new charges per hour we will pay \$2816 monthly fee and the Pilot house is included.

Winter time November – February they should work less hours per weak as there will be no work at the Pilot house. Please confirm. How Aspen can explain the current charge ?  
I think we should ask for credit.

Thank you,

Bella

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**From:** brice gordon [mailto:[bgordon.lsj@gmail.com](mailto:bgordon.lsj@gmail.com)]  
**Sent:** Tuesday, December 07, 2010 9:08 AM  
**To:** Bella Klein  
**Subject:** Fwd: Aspen Landscaping

bella

this the reply from aspen landscaping

please note the following

On average min 4 men plus Jose come to the ranch each week,  $32 / 4 = 8$ hrs per man per week, not including Jose.

$\$22.00 / 4 = \$5.50$  per hour per man

I'm not comfortable about this, but if you are then i will accept there offer

brice

----- Forwarded message -----

From: **Zorro Ranch** [REDACTED]  
Date: Wed, Dec 1, 2010 at 3:57 PM  
Subject: Fwd: Aspen Landscaping  
To: brice gordon [REDACTED]

FYI

----- Forwarded message -----

From: **Tracey Fox** [REDACTED]  
Date: Wed, Dec 1, 2010 at 11:34 AM  
Subject: RE: Aspen Landscaping  
To: Zorro Ranch [REDACTED]

Dear Brice,

I returned from the Holiday to find your email regarding Zorro Ranch and discussed your proposal with Jose this morning. Frankly, you should have seen his face!

In finding a new company, you would loose the years of experience Aspen possesses in regards to the Ranch. Consider this: 32 hrs @ \$22.00 per hr, including the 8 months for the Pilot House. Also, at the moment Zorro is the only client to require Liability Insurance. Consider dropping this requirement.

Jose would prefer not to loose this contract and the ongoing relationship he has had with you and the Ranch for many years. Let's continue talking.

Tracey

Tracey Fox

Aspen Landscaping LLC

-----Original Message-----

**From:** Zorro Ranch [REDACTED]

**Sent:** Wednesday, November 24, 2010 8:09 AM

**To:** Tracey Fox

**Subject:** Re: Aspen Landscaping

thankyou

looking at this we are left know choice but to look for a new company, which is the last thing I wish to do

would Jose consider the following

32hrs @ 20hr per week which would include pilots house

brice

On Tue, Nov 23, 2010 at 4:20 PM, Tracey Fox  
[REDACTED] wrote:

Dear Brice,

Perhaps the following will help:

In 2006, Aspen provided 32 hrs labor per week @ \$23 per hr; in 2007, 32 hrs @ \$23 per hr; in 2008, 32 hrs @ \$23 per hr. In July, 2009, the Pilot House was added - 4 additional hrs @ \$25 per hr. In 2010, the hourly rate increased to \$25 (our standard rate is \$28 per hr) for both the Main House and Ranch Central, making the monthly net billing, before NM Gross Receipts Tax, for the Main House and Ranch Central \$3,791.67 and the Pilot House \$433.33, for a total of \$4,225.00. Note that Aspen provides maintenance for the Pilot House April-November only.

I trust this provides the information you need.

Tracey

Tracey Fox

Aspen Landscaping LLC

505.984.9126

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*Zorro Development Corp  
49 Zorro Ranch Road  
Stanley, NM 87056*

*Ranch Manager*

[REDACTED]

[REDACTED]

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Version: 10.0.1170 / Virus Database: 426/3291 - Release Date: 12/01/10

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*Zorro Development Corp  
49 Zorro Ranch Road  
Stanley, NM 87056*

*Ranch Manager*

[REDACTED]