

To: Jeffrey Epstein[jeevacation@gmail.com]
From: Joichi Ito
Sent: Wed 7/9/2014 9:48:08 PM
Subject: Re: Things
signature.asc

Would you rather have Bill or Bezos than Intel or other randoms? Shall I introduce you to David? You should meet him anyway and try out the prototype.

- Joi

On Jul 10, 2014, at 06:46 , jeffrey E. <jeevacation@gmail.com> wrote:

> you know bezos. or i can show it to bill if you want but hes not back until
> aug unless super urgent

>

>

> On Wed, Jul 9, 2014 at 5:41 PM, Joichi Ito [REDACTED] wrote:

> I'll be meeting with David soon to follow up.

>

> Begin forwarded message:

>

>> From: David Smith <[REDACTED]>
>> Subject: Re: Things
>> Date: July 8, 2014 at 05:39:56 +0900
>> To: Joichi Ito <[REDACTED]>
>>

>> Hi Joi,

>>

>> Lots happening. We should talk soon.

>> - I have the license from Lockheed (finally). 31 patents and patent pending. Pretty good deal but not cheap. \$0.5M in 30 days. \$1.5M in 200 days. Royalty rate is good - drops to 2% after 65k units.

>> - A NC investor group is interested in \$5M. We told them \$25M pre. They pushed back and had us meet with Blake Krikorian who knows you. He loved the product and positioning so I think we can hold our line on valuation. Blake also asked for a convertible note like yours. Should know about the NC group soon.

>> - Intel is looking at \$1.5M convertible note.

>> - Met with Google and they said they were interested in an acquisition. No idea what valuation they are going to consider. Any ideas?

>> - Working with Flextronics on manufacturing. Very interesting group. No problem in scaling.

>> - Apple is interested in selling the device in their stores with an exclusive for the new iPad mini. October is a very big date with them.

>> - Amazon is also interested and wants us to go to Seattle to meet their management.

>>

>> That said, we need to raise money quickly so I need to expand my search. Help here would be very valuable.

>>

>> Best regards,

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>> David

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