

To: Steven Sinofsky [REDACTED]
From: Jeffrey Epstein [REDACTED]
Sent: Thur 1/3/2013 10:58:20 PM
Subject: Re:

have jay just hang tough, HE is not a negotiator he is a litigator, and would like to make a deal, just be hard nosed, and keep repeating,, they get quiet for 20 . they get peace for 20. only at the very last minute should you move,, use the fiscal cliff as a model. when jay asks what do you really want , tell him twenty, do not give up your hand to anyone,

On Thu, Jan 3, 2013 at 6:27 PM, Steven Sinofsky <[REDACTED]> wrote:

Microsoft lawyer heading to NY to meet with Jay/Scott at Kirkland. On call today seemed very anxious to close things down and open minded about money. I don't think he will go to 20.

Brad Smith (Microsoft counsel) did get his butt kicked today by the FTC relative to google -- he spent 3 years trying to get the FTC (headed by his friend from law clerk days) to file against google. Tee hee. Ballmer just taking a pounding in the press.

Hope the Tamiflu worked!

Sent from Windows Mail

From: Jeffrey Epstein
Sent: December 30, 2012 12:46 PM
To: Steven Sinofsky
Subject: Re:

i understand, until your deal is done i would be very quiet

On Sun, Dec 30, 2012 at 3:08 PM, Steven Sinofsky [REDACTED] wrote:

ok.

It was good. They don't like Steve at all (Andreessen on board of HP). HP a train wreck. They started dinner by asking "which company is the best short bet: HP, Microsoft, Intel, Cisco" and they agreed that basically all are toast in 24-36 months. They see no upside for Microsoft given the phone/mobile situation.

Hoffman and Andreessen say they speak for everyone--basically the big problem with big companies in tech are the sales people. They are worried about Apple that way now. They see it as the root of Microsoft. They are tired of CEO founders having succession be to their lieutenant who is by definition a complementary side show. They are making sure that in their companies the board doesn't approve of those plans and doesn't allow COO->CEO

transitions.

They want me on a board. Mark working on Twitter.

They think the east coast is a tech joke :-) (including Harvard). I talked about management and leadership. It was funny.

They are all troubled by the whole notion of "let's all be nice" that Steve put forth as well as Tim Cook. That's why they say there is a lot of pressure to off Andy Rubin. Everyone knows the only reason he is still there is Larry (true?) I think when I hear the stories of Andy and the guy at Apple it just burns me out because I never did anything like the things they do. Yikes!

I talked to a portfolio company of a16z (andresseen horowitz) called Lytro. They wanted me to consider CEO. It is better than I thought. I have a good idea for the CEO (the guy who did the demos in NY -- he's a harvey mudd engineer and a perfect fit for what they are looking for). They have a search firm (one person firm) I am going to connect with after the new year.

At Microsoft, Steve is in a bad spot. He hasn't put 2+2 together to realize that the way he handled me really impacted the reception of Windows 8. He is torturing folks. Doesn't seem sustainable. Bummer.

Sent from Windows Mail

From: Jeffrey Epstein
Sent: December 30, 2012 8:59 AM
To: Steven Sinofsky
Subject: Re:

Will ask after the first of year . I see little downside in you visiting china, alibaba doing its own OS. How did the dinner with Andreessen go?

On Sun, Dec 30, 2012 at 11:51 AM, Steven Sinofsky <[REDACTED]> wrote:

They are opening a huge facility. The politics there are crazy. No white person has ever really made an impact there.

Been thinking about this one. It is not on the no compete list but Steve Ballmer knows him and would really poison things if anyone tried to follow. Ultimately Microsoft sued Samsung but is also a customer. Gets complicated.

What do you think?

Rumor is Google is going to fire Andy Rubin, the phone guy.

On Dec 30, 2012, at 7:48 AM, "Jeffrey Epstein" <jeevacation@gmail.com> wrote:

the ceo of sam sung, , will be in san fran on the 11th of jan

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