

To: jeffrey E.[jeevacation@gmail.com]
Cc: Jermaine Ruan [REDACTED]; Brice Gordon [REDACTED]
From: Richard Kahn
Sent: Tue 8/5/2014 9:53:59 PM
Subject: Re: Projector Project

please confirm that you would like to replace LSJ projector with same or newer version of Sony unit in New Mexico

Sony 4k Home Theatre ES Projector

VPL-VW1100ES

<http://store.sony.com/4k-home-theater-es-projector-zid27-VPLVW1000ES/cat-27-catid-EOL-Home-Theater-Projectors>

Another option

<http://store.sony.com/4k-home-theater-es-projector-with-200-000-1-contrast-ratio-hd-upscaling-zid27-VPLVW600ES/cat-27-catid-All-TV-Home-Theater-Projectors>

Richard Kahn
HBRK Associates Inc.

[REDACTED]

On Aug 5, 2014, at 2:02 PM, jeffrey E. <jeevacation@gmail.com> wrote:

lets talk to sony vip rep and get them to do it. new

On Tue, Aug 5, 2014 at 11:59 AM, Jermaine Ruan <[REDACTED]> wrote:

Good Day Boss,

Attached is a quote for \$40,515.82 from Osbee for the purchase and installation of the new projector.

The new model is guaranteed to be quieter, have a brighter picture, and true HDMI 1080P ports (the existing model needed a HDMI to DVI adaptor to work).

The second option is uninstalling the existing projector and sending it to them. Osbee is reluctant to give us a quote until they have the unit in house. This is because they cannot provide a true material and labor cost, it may be simple fix as in a projection module, or more complex fix if the logic board needs replacing, which would require returning it to the manufacturer.

Below are my perceived Pros and Cons on both options:

- Pros for the upgraded model
 - Brighter picture
 - Quieter
 - Quicker startup time
 - Your personal down time: limited to Osbee flying down and installing the new projector (2 to 3 weeks from start to finish)
- Cons for the upgraded model
 - The price
- Pros for fixing the existing unit
 - It may be a cheaper fix
- Cons for fixing the existing unit
 - Retro fitting the bookcase for quieter running
 - Your personal down time: involves shipping unit to Osbee; the time it takes to repair; and for them shipping it back down. (Best guestimate is 4 to 6 weeks)

Please advise.

Respectfully submitted,

JRuan

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please note

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JEE

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