

To: George Reenstra [REDACTED]
Cc: [REDACTED]
From: Jeevacation
Sent: Fri 8/13/2010 3:37:43 PM
Subject: Re: 750

I have asked for our previous contracts , you said you were going to get them

Sent from my iPhone

On Aug 13, 2010, at 11:21 AM, "George Reenstra" <[REDACTED]> wrote:

They like 750 but it is a matter of the numbers and the time to delivery. Doubt they will pay a premium for a 8 month earlier delivery.

If Sikorsky does bid 750 they will most likely add 1 to 1.5m to the deal since you are only willing to sell 750 and not take a replacement clone as a swap with a mid 2011 delivery. I think this puts it over Argentina's budget and they will wait for a new delivery from Sikorsky in summer of 2011. There is a slight chance they will opt to pay the extra to get 750 early.

Bottom line

Swap 750 for clone replacement most likely around 780 del mid 2011....if you want this we need to start the paper trail asap

Swap 750 for a D clone , delivery mid 2013 best guess, you would need to add about 600/700k maybe we could do better...to soon to tell

How do you want to proceed ?

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