From: Larry Visoski [redacted]
Subject: Kevin
Sent: Thursday, March 10, 2016 3:25:37 AM
To: Je vacation <jeevacation@gmail.com>

Jeffrey
Kevin called, he hasn't heard back from GE Capital.
Kevin informed the bank "may" be Leary of their exposure of a 144 month inspection / prebuy,.
Kevin states he needs to confirm with Gulfstream exact cost of 144 month, typically you double the cost of labor, to get you close to a firm budgetary number.,
Kevin said, the simpler the prebuy, the lower the bank will take, Kevin informs as we know, $19m is their comfort level now, which Kevin shared with me on my first call,, (he's been pretty up front with me, all he cares about is selling the plane, and getting his commish),
Kevin is asking what our prebuy will consist of?

Option 1
Full Gulfstream prebuy which included
-landing Gear corrosion inspection,
-test flight
-records review
-AD/ SB
-borescope of Enigines and APU

Options 2
-use Aug 2015 prebuy
-test fly aircraft
-borescope engines and APU
-144 month inspection, buyer pay labor, seller pay discrepancies

Option 3
Buy, "as is, where is"
Offer $18.5m??
Only require Gulfstream Test flight to confirm systems function perfectly.

(I'll confirm if HAPP for avionics, MSP on APU, and Corporate care on engines covers us on high dollar items,
-corrosion issues would be our only exposure at later dates,,

Sent from my iPhone