

From: Bradley Gillin [REDACTED]
Sent: 5/25/2017 10:44:02 AM
To: Stewart Oldfield [REDACTED]
Subject: RE: can you email my current pipeline? Might be easier to just do this via email. Thanks [I]

Classification: **For internal use only**

See below. Can you read on BB?

Opportunity Name	Customer Name	Stage	Probability (%)	Close Date	Product Name	Total
Assets	BPS/Flat Fee Amount (\$)	Total Estimated Revenue				
Commercial R.E. Estate	54 Madison Partners	Developed	25%	7/31/2017	Commercial Real	
	\$50,000,000.00	300	\$1,500,000.00			
Deposits Market	Elysium Management	Proposal	50%	6/30/2017	Money	
	\$50,000,000.00	85	\$425,000.00			
Line of Credit	ORIX Americas	Proposal	25%	6/30/2017	U.S. Letter of	
Credit	\$100,000,000.00	200	\$2,000,000.00			
KCP Private Markets	ORIX Corporation	Proposal	50%	6/30/2017	Key Client	
Offering	\$50,000,000.00	200	\$1,000,000.00			
KCP Private Markets	ORIX Corporation	Proposal	75%	9/30/2017	Key Client	
Offering	\$50,000,000.00	200	\$1,000,000.00			
KCP Private Markets	ORIX Corporation	Proposal	50%	12/31/2017	Key Client	
Offering	\$100,000,000.00	200	\$2,000,000.00			
KCP Private Markets	ORIX Corporation	Proposal	50%	12/31/2018	Key Client	
Offering	\$200,000,000.00	100	\$2,000,000.00			
Structured Credit	ORIX Corporation	Proposal	50%	12/31/2019	Referral	
Fee	\$200,000,000.00	200	\$4,000,000.00			
DPM	Rashid, Ali	Proposal	50%	6/16/2017	U.S. IA -	
Balanced	\$5,000,000.00	100	\$50,000.00			
ISG	Rashid, Ali	Proposal	50%	6/16/2017	Hedge	
Funds	\$1,000,000.00	200	\$20,000.00			
CLO	Falcon Trail Capital,	Developed	25%	5/30/2017	Derivatives (Equity -	
Swap)	\$5,000,000.00	200	\$100,000.00			
KCP	Southern Financial	Developed	25%	12/31/2015	Brokerage	
(Commissions)	\$5,000,000.00	300	\$150,000.00			
Brokerage	ChurchNorth America	Developed	25%	5/30/2017	Brokerage	
(Commissions)	\$10,000,000.00	100	\$100,000.00			
Real Estate Lending	Third Lake Capital	Proposal	25%	6/30/2017	Commercial Real	
Estate	\$50,000,000.00	300	\$1,500,000.00			
KCP Private Markets	Third Lake Capital	Proposal	50%	6/30/2017	Private Equity	
Funds	\$1,000,000.00	300	\$30,000.00			
KCP Private Markets	Third Lake					
Capital	Proposal	50%	6/30/2017	Checking	\$30,000,000.00	85 \$255,000.00

From: Stewart Oldfield
Sent: Thursday, May 25, 2017 10:38 AM
To: Bradley Gillin
Subject: can you email my current pipeline? Might be easier to just do this via email. Thanks [I]

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