

DECEPTION RESEARCH PROGRAM NO. 9

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# DECEPTION RESEARCH PROGRAM

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and

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Princeton, New Jersey  
and

ORD/CIA  
Analytic Methodology  
Research Division



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## BIBLIOGRAPHY

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*This document is a research paper prepared by the Deception Research Program staff of the Office of Research and Development of the Central Intelligence Agency. As such, the views and conclusions contained herein are those of the research staff and should not be interpreted as necessarily representing the official position, either expressed or implied, of the Central Intelligence Agency.*

*The Dancing Faun, the logo on the cover, is the Greco-Roman figure emblematic of the work of the London Controlling Section, the secret organization founded by Churchill to plan the stratagems that would leave Hitler puzzled as well as beaten.*

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The foundation of any serious study includes a comprehensive literature search to determine the status and content of relevant research. With this in mind, the Deception Research Program (DRP) has undertaken the task to assemble an unclassified bibliography of material relating to deception.

Since "deception" is a somewhat imprecise term depending heavily on the user's definition and the particular context in which it is used, the DRP treats the topic in a rather broad sense including, at present, the following areas: camouflage, concealment, deception, perception, magic, hoaxes, fraud, psychology, counterintelligence, counterespionage, security, special operations, psychological operations and unconventional warfare.

It is recognized that not all the literature in most of these categories relates to deception. For example, the field of psychology finds much if not most of its subject matter unrelated. However, the battle of wits between a deception planner and his adversary intelligence service is intensely psychological. Therefore, books and articles which are related to the concept of deception have been included. Questionable

material has been placed in the bibliography on the grounds that it is far easier to discard or ignore than to seek out and acquire.

The format of the bibliography is constructed in a manner which allows the user to call all books and/or papers by title, by author, by publisher, by category, by year of publication and/or by whether the entry is a book or a paper. Most articles have been given a number designating a category (a list of which is attached). It is this categorization that makes the bibliography not only most useful but also most unique. Below is an example of the bibliography format:

author  
title  
publisher  
year book (B)/paper (P) category(s)  
annotation  
location of book call # (if known)

Each bibliographic entry is categorized as follows, with one or more of the following numbers appearing in the entry itself (refer to "category" in the above listed bibliography form):

In addition to categorizing each entry, there is also a code indicating the physical location of each entry:

<u>Code</u>	<u>Location</u>
DRP	ORD Deception Research Program 706 Ames Building, Rosslyn, Va.

Additional codes will be added for the holdings of other organizations as this becomes appropriate.

A copy of the bibliography is attached, in draft form. Comments and recommendations for change are welcome and should be addressed to Mary Walsh, ORD/CIA, (703) 351-3458.

**Category  
Number**

**Bibliography Headings**

1. Agents/Intelligence Officers
2. Arms Control/Disarmament/Verification
3. Bargaining/Game Theory/Cybernetics
4. Bibliographies/Lexicologies
5. Camouflage
6. Commercial Fraud
7. Economic Deception
8. Electronic Warfare
9. Foreign Policy
10. General Works
11. Guerilla Warfare
12. Intelligence Organizations
13. Intelligence Prediction
14. Magic/Illusions
15. The Middle East
16. Miscellaneous
17. Misperception/Psychology/Perception
18. Propaganda/Psychological Warfare
19. Science & Technology
20. The Soviet Union
21. Statistics
22. Strategy
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24. Weapon Systems
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