Index

Name Index

Barger, Dave, 74
Bassler, David, 439
Benioff, Mark, 256
Bezos, Jeff, 152
Biczak, Laureen, 398
Blank, Paul, 433
Blumenthal, Richard, 311
Bock, Lazlo, 53
Brin, Sergey, 209, 225
Burnett, Leo, 35

Carr, Nicholas, 152 Casey, Jim, 16 Chatterjee, B., 398 Chung, Anshe, 34 Clark, Sarah, 433 Cohen, Jeff, 74 Columbus, Christopher, 6 Cotton, Rick, 111 Crystal, Darren, 297, 298 Cuban, Mark, 4

Deacetis, Deborah, 370 Deming, W. Edwards, 100 Descartes, Rene, 419 Detelich, Tom, 366 Donnas, The, 311 Dulle, Mark, 395, 396

Eakes, Martin, 365

Filo, David, 209 Ford, Rollin, 219 Francis, Bruce, 257 Frasch, Ron, 23 Friedman, Jason, 327, 328 Friedman, Joe, 327 Friedman, Thomas, 6–7, 327

Golding, Daniel, 153 Goldstein, Mark H., 328 Gray, Jim, 186

Hannifin, Parker, 92 Highsmith, Douglass, 395 Hoover, J. Edgar, 416 Hurd, Mark, 185

Jackson, Michael J., 87 Jobs, Steve, 80 Juran, Joseph, 100

Kant, Immanuel, 419 Konopka, Sheila, 90 Kraut, Robert, 439

Lamb, Archie, 263 Lance, James, 185 LaNeve, Mark, 87 Liker, Jeffrey, 44 Lin, Yung-Sun, 237 Litan, Avivah, 263 Lovell, Roger, 158

MacAskill, Don, 153
Matthews, Pat, 153
Mayer, Marissa, 227
McCann, Chris, 101
McCann, Jim, 101
McKey, Bonnie, 311
Mehta, Bobby, 365
Mitchell, Robert Shelton, 175
Mitnick, Kevin, 236
Montgomery, Kathryn, 441
Morrisette, Cherie, 175
Mott, Randy, 185
Mumford, Michael, 53

Neelman, David G., 75, 76 Nowitzki, Dirk, 4

O'Reilly, Bill, 237 Oberwager, Brad, 98 Omidyar, Pierre, 308 Oxley, Michael, 244

Page, Larry, 209, 225 Parker, W. Douglas, 339 Pasick, Adam, 36 Pell, Barney, 153 Pizzi, Charles, 267 Polisar, Joseph M., 175 Porter, Michael, 82 Pyykkonen, Martin, 309

Reuters, Adam, 36 Rideout, Vicky Roche, Liz, 76 Rosedale, Philip, 34 Rotenberg, Marc, 416 Ryan, Claude, 16

Sadove, Stephen, 23 Sannier, Adrian, 137 Sarbanes, Paul, 244 Scheck, Barry, 175 Selipsky, Adam, 152 Sheth, Rajen, 136 Shmuger, Marc, 111 Simon, H.A., 335 Simpson, O.J., 175 Skoll, Jeff, 308 Solove, Daniel J., 416 Stewart, Nancy, 186 Stockdale, Howard, 219

Thompson, Greg, 287

Trenga, Thomas, 339 Tupper, Earl, 39

VanDerSnick, Roger, 158

Washkewicz, Donald, 89 Welch, Alex, 297, 298 Whitman, Meg, 309 Winship, Jason, 137 Wise, Brownie, 39

Yang, Jerry, 209

Organizations Index

ABC Cookies, 369 Acxiom, 416 Adidas, 35, 36 Advanced Micro Design (AMD), 7 AdWords, 226 Airborne Express, 16 Ajax Boiler, 206 Alaska Airlines, 284 Alcan Packaging, 61 Allot Communications, 255 AltaVista Babel Fish, 145 Amazon Web Services (AWS), 152 Amazon.com, 81, 90, 91, 93, 112, 152, 153, 240, 300, 310, 327 AMD. See Advanced Micro Design (AMD) America Online (AOL), 112, 226 American Airlines, 316 American Apparel, 35 American Idol, 320 American Port Services, 276, 277 American University, 441 Ann Taylor, 96 AOL, 204, 227, 321. See America Online (AOL) Apache, 140, 209 Apple Inc., 8, 79, 81, 85, 112, 310, 328 Arizona State University, 137 Ashford.com, 323 Ask.com, 226 AT&T, 191, 201, 321 AT&T Wireless, 320 AutoNation, 86, 87, 88

B.J.'s Wholesale Club, 243
Bain and Company, 36
Ball State University, 255
Bank Of America, 94
Bank of America, 320
Bank One Corporation, 94
Barnesandnoble.com, 327
Beaver Street Fisheries, 219
Bell, 9
Best Buy, 80, 327, 329
Beth Isael Medical Center, 358

Axia NextMedia Corp., 243

I-2 Index

BigCharts.com, 313 Dow Jones News/Retrieval, 58 Hired Hand Technologies, 16 Bill Blass, 23 Dun & Bradstreet, 416 Home Run Derby, 35 BitTorrent, 110-112 HomeGoods, 262 DuPont, 359 BizRate.com, 361 Dynamic Smart Cooling, 128 Hotjobs.com, 31 HP, 39, 97, 131, 139, 143, 144, 146 BlackBerry, 213 E*Trade Financial, 131, 313, 327 Blinkx.com, 211 HSBC, 128 Blockbuster, 112, 306 EarthLink, 201 HSBC Mortgage Services, 365 Blogger.com, 315 Eastern Mountain Sports (EMS), 331, 332 Hyatt, 189 Blue Martini, 327, 328 eBay, 36, 91, 95, 205, 240, 297, 300, 306, 308, IBM, 35, 66, 97, 98, 102, 115, 116, 125, 131, BlueNile, 91 309 BluePages, 356 globalization and, 7 139, 144, 356 Boeing, 318 Elastic Compute Cloud (EC2), 152 IdenTrust, 253 Electronic Privacy Information Center, 416 Ikea, 434 Bon-Ton Stores, 185 Boston Market, 416 Elie Tahari Ltd., 379 Information Builders, 9, 379 Bristol-Myers Squibb, 412 Emerson Network Power, 128 InnovationNet, 95 Brocade Communications, 412 Enron, 244, 412 Institute of Electrical and Electronics Engineers Bureau of Medical Services, 397 Expedia, 300 (IEEE), 216 Burger King, 87, 311, 441 Experian-Scorex, 366 InStyle, 395 Intel, 7, 99, 131, 320, 356 Business Software Alliance, 427 Buy.com, 323 Facebook, 66, 298, 308 Intel Centrino, 189 Fair Isaac Corp, 365 Intel Corporation, 66, 189 Cablevision, 191, 205 Famous Footwear, 165 Interactive Session on Organizations, 43, 86, Cardozo School of Law, 175 FBI. See Federal Bureau of Investigation (FBI) 255, 286, 355 Carnegie-Mellon University, 439 Federal Bureau of Investigation (FBI), 175 Interactive Session on People, 338 Federal Express, 215 Interactive Session on Technology, 237 CarsDirect, 107 Caterpillar Corporation, 99 Federal Trade Commission (FTC), 421 Internet Architecture Board (IAB), 202 Center for Digital Democracy, 441 FedEx, 6, 43, 93, 316 Internet Corporation for Assigned Names and Center for Responsible Lending, The, 365, 366 Fidelity Homestead, 263 Numbers (ICANN), 202 Champion technologies, 248 Financial Corporation, 94 Internet2, 203 Chanel, 23 FleetBoston, 94 InterWorld Corp, 327 Chase, 94 Flickr, 211 Invacare, 287 CheckFree, 322 Florida Department of Law Enforcement, 263 iPod, 81, 85 FoodTrader.com, 319 ChoicePoint, 415 IRS, 365, 416 Ford, 87, 88, 107 iTunes, 8, 91, 310, 327 Chrysler Corporation, 86, 87, 88, 99 CinemaNow, 110-112, 310 Forrester Research, 136, 179, 206, 264 iWay, 331 Cingular, 213 Fossil, 434 Circuit City, 36, 327, 329 Fox Interactive Media, 311 J&R Computer World, 327 Citibank, 10, 97, 320 Fox Network, 320 J&R Electronics, 327, 328 J&R Music World, 327 Citigroup, 99, 121 Freemerchant.com, 324 Clickshare, 321 Friendster, 66 J.B. Hunt, 290 Coca-Cola, 271 J.C. Williams Group, 329 Javelin Strategy & Research, 237, 264 College Board, The, 416 Gainesville Police Department, 263 Comcast, 191 Gartner Consulting Firm, 263 JC Penney, 9, 301, 395 Compaq, 146 Gartner Group, 179 JetBlue, 74, 338 General Electric, 94, 98, 137, 416 JPMorgan, 94 Compass Bank, 338 Computer Crime Research Center, 237 General Mills, 441 JPMorgan Chase, 94, 103 Con-Way Transportation, 347 General Motors, 98, 99 Costco, 219 George Washington University, 416 K2 Network, 230 Counterpane, 255 Kaboodle, 310 Girl Scouts, 369 Craigslist, 308 Global Crown Capital, 309 Kaiser Family Foundation, 440-441 Crayon, 35 GM, 87, 88 Kellwood Co., 276 Crescendo Design, 36 GoIndustry, 307 Kmart, 285 Cross-Country Transport, 71 Google, 6, 7, 52, 53, 81, 85, 91, 97, 111–112, Kodak Gallery, 297 128, 135, 136, 137, 144, 182, 205, 209, Koret of California, 276 Dallas Mavericks, 4-5 210, 211, 225, 240, 300, 301, 308, 311, Kurant, 308 Dartmouth College, 216 320, 321 Dassault Systems, 102 Google Product Search, 361 L.L. Bean, 101, 301, 313 Degree Controls Inc., 128 Grokster, 427 Lands' End, 85, 314, 317 Del.icio.us, 298, 355 Guardent, 255 Leiner Health Products, 57 Dell, 36, 90, 131, 146, 277 Guba.com, 110-112 Levi Strauss, 96 Dell Computer Corporation, 85 GUESS Jeans, 65, 96 Lexus, 100 Linden Lab, 34-37, 153 Deloitte, 268 Delta Airlines, 101 Harrah's Entertainment, 171 LinkedIn.com, 66, 356 Denver Health and Hospital Authority, 127 Harris interactive, 236 Linux, 140 Lions Gate, 110-112 Digg, 298, 355 Haworth Incorporated, 62 Dollar Rent-A-Car, 139, 140 Hershev Foods, 285, 286 LiveJournal.com, 315 Dorfman Pacific, 395 Hewlett-Packard. See HP Lockheed Martin, 318 DoubleClick, 226, 415 Hewlett-Packard (HP), 115 Louis Vuitton, 23

Hilton Hotel, 86, 320

Louise's Trattoria, 170

Dovetail Associates, 370

Index I-3

Loyalty Lab, 327, 328 Oracle, 40, 165, 218, 256, 271 Starbucks, 99 Oracle-Siebel Systems, 63 StarMedia, 310 Stonyfield Farms, 316 Oscar de la Renta, 23 MaineCare, 397 StubHub, 308 Major League Baseball (MLB), 35 Pacific Coast Producers, 219 StyleHive, 298, 310 MapQuest, 71 Pacific Northwest, 284 Sun Microsystems, 115, 128, 129, 131, 135, Marshalls, 262 Paramount, 110-112 139, 144, 153, 356 McDonald's, 99 Parker Hannifin Corporation, 89 SunGard Availability Services McKinsey and Company, 65, 356 Parmalat, 412 Sunsweet Growers Inc., 293 Medco Health Solutions, 237 Patriots' Trail Girl Scout Council, The, 370 Symantec, 255 MeetMoi, 320 PayPal, 85, 240, 308, 321 Synergy Sports Technology, 4-5, 12, 15 Merrill Lynch, 359 Pearson Prentice Hall, 145 Metacafe, 111-112 PeopleSoft, 218, 271, 280 T-Mobile, 213 MGM, 110-112 Pepsi, 320 T.J. Maxx, 262 Microsoft, 10, 97, 426 Phoenix Suns, 4-5 TAL Apparel Ltd., 9 Microsoft Network, 201 Photobucket, 297, 298, 313 Tasty Baking Companies, 267, 268 Millsberry.com, 441 Pinnacle West Capital Corporation, 381 Tastykake, 267 MLB. See Major League Baseball (MLB) Pitney Bowes, 213 TellMe, 321 MobiTV, 320 Teradata, 186 Polaroid, 316 Monster.com, 31 Pomona Valley Hopital Medical Center, 128 Texas Bar Code Systems, 395 Morpheus, 427 Potomac Hospital, 206 ThisNext, 310 Movielink, 110-112, 310 Powerset, 153 Time Warner, 111-112, 205 Mozilla, 135 TJX Companies, 233, 262, 264 Priceline.com, 323 MSN, 210, 227 Procter & Gamble (P&G), 95, 137, 143, 274, Tower Records, 79 MSNBC, 320 311, 320, 340, 352, 356 TransUnion, 238 MTV, 80 ProStores, 308 Trend Micro, 238 MySimon, 211, 361 Tupperware, 39 MySpace, 36, 66, 111-112, 177, 178, 227, 297, Quad Graphics, 128 Typepad.com, 315 298, 308, 311, 321, 356 R.E.I., 313 U.S. Army, 388 Napster, 327, 427 U.S. Department of Defense, 200, 238, 241 Radio Shack, 434 NASA. See U.S. National Aeronautics and U.S. Department of Education, 409 Raytheon, 318 Space Administration (NASA) RealNetworks, 34-37, 310 U.S. Department of Homeland Security, 241 NASCAR. See National Association for Stock U.S. Department of Justice, 237 RedEnvelope, 91 Car Auto Racing (NASCAR) Reebok, 35, 96 U.S. Federal Trade Commission, 243 National Association for Stock Car Auto Racing Reuters, 36, 313 U.S. National Aeronautics and Space (NASCAR), 157, 158 Revver. 111-112 Administration (NASA), 21 National Basketball Association (NBA), 3-5, Rhino Entertainment, 80 U.S. Navy, 392 12, 15, 22 U.S. Patent Office, 427 National Highway Traffic Safety Saab U.S.A., 43, 63 U.S. Secret Service, 263 Administration, 107 Sabre Airline Solutions of Southlake, 76 UBS Financial Services, 359 National Hurricane Center, 121 Saks Fifth Avenue, 22, 23 United Parcel Service (UPS), 6, 15, 16, 17, 43, National Oceanic and Atmospheric Salesforce.com, 256, 280 93, 316 Administration (NOAA), 121 Sam's Club, 263 Universal, 110-112 National Telecommunications and Information Santa Clara University, 175 Universal Pictures, 111-112 Administration (NTIA), 439 SAP AG, 66, 268, 270 University of Oklahoma, 53 NBA. See National Basketball Association Schneider Logistics, 290 University of Pittsburgh Medical Center, 129 (NBA) Scottrade, 327 University of Pittsburgh Medical Center NBC Universal, 111-112, 227 Sears, 36, 84, 301 (UPMC), 115, 116 Neiman Marcus, 23 Second Life, 34-37 University of Washington, 175 Neoview, 186 Secret Sparkle, 311 University of Wisconsin, 175 Netflix, 112, 306 Securities and Exchange Commission, 323 UPS. See United Parcel Service (UPS) Netscape, 135 SF Bay Pediatrics, 136 UPS Supply Chain Services, 276 Netscape.com, 299 Shopping.com, 226, 308 US Airways, 339 NetZero, 201 Shutterfly, 297 US Internet Corp, 128 New Look, 434 Siebel Systems, 280 USAData, 416 New York Times, The, 226 Siemens Medical Systems, 358 New York University, 358 Simple Storage Service (S3), 152 Valista, 321 News Corporation, 227, 320 Skidmore, Owings & Merrill LLP, 358 Vanguard's Graphical Performance Series Next-Generation Internet (NGI), 203 Skype Technologies, 205, 308 (GPS), 90 Nike, 314 SmugMug Inc., 153 VCast, 321 Nissan, 320 Snapfish, 297 Verdiem Corp., 128 Nomura, 189 Sony, 99 VeriSign, 253, 255 Nordstrom, 23, 100 Sony Pictures, 110–112 Verizon Corporation, 9, 191, 213 Northwest Airlines, 316 Verizon Wireless, 128, 321 Sophos, 240 Southwest Airlines, 139 VistaPrint, 314 Office Depot, 313 SpectorSoft Corporation, 206 1-800-Flowers, 35, 101 Sprint, 213, 320 Wal-Mart, 8, 79, 80, 81, 84, 90, 112, 185, 186, Online Management raining Inc. (OMT Inc.),

SSA Gobal, 271

Stanford University, 209

342

218, 219, 240, 263, 277, 301, 327, 395,

432, 433, 434

I-4 Index

Wall Street Journal Online, The, 209 Nokia, 356 Autonomic computing, 127 Wall Street Journal, The, 313 NTT DoCoMo, 321 Authorization management systems, 247 Warner Brothers, 110–112 Warner Brothers Entertainment, 111-112 Rolls Royce PLC, 318 Bagle as malicious code, 235 Warner Music Group, 80 Bandwidth, 200 Washington Mutual, 103 Screen Digest, 111–112 Banking, 320 WebFOCUS, 331 See Me TV, 320 Batch processing, 125 Webmail.us, 152 Sundia, 98 Benchmarking, 93, 101 WebSphere, 139 SwissAir, 64, 65 Benefits determining, 387 Wells Fargo, 103 Best practices defined, 93 Whirlpool, 275, 357 Toyota Production System (PS), 10, 36, 43, 44, Biometric authentication, 250 Wikipedia, 66, 211, 300 BlackBerrys, 5-6, 119 World Wide Web Consortium, TPS. See Toyota Production System (PS) Blogosphere, 315 The (W3C), 202 Blogroll, 315 WorldCom, 244, 412 Virgin Entertainment Group, 205 Blogs, 212 Worldwide Household International Revolving Virgin Mobile Australia, 174 Bluetooth, 214-215, 233 Lending Systems, 365 Vodafone Group PLC, 321 Botnet, 237 Volkswagen Group, 318 Boundaries maintaining personal, 430 Xanga.com, 315 Volvo, 121 Broadband, 192 Xerox, 146 Broadband Cellular Wireless, 216-217 XWave, 397 WiPro, 381 Bugs, 242 Bullwhip effect, 273, 274 Yahoo!, 91, 144, 182, 201, 204, 210, 226, 308, **Subject Index** Bus topology, 198 321, 323, 324 Business Yeshiva University, 175 components of, 41-47 Acceptable use policy (AUP), 247 YouTube, 110-112, 210, 226, 308, 320 four functions of, 42 Acceptance testing, 376 information systems in, 67-69 Access control, 249-250 Zebra Technologies, 396 managing, 45-46 Access data dictionary processes of, 43 features of, 168 **International Organizations** Business continuity planning, 248 Accountability, 418, 428 Index Business intelligence (BI), 57, 171. Accounting See also Decision-support systems (DSS) Activplant, 44 information systems and, 22-24, 50-51 Business models as business objective, 7-10 Australia Trade Now, 182 Accounts receivable defined, 8-9 Australian Business Register, 182 system for, 51 Business problems dimensions of, 20 Accumulated balance digital payment Business process reengineering, 103 BAE Systems, 318 systems, 321, 322 Business processes competing, 102-105 Body Shop International, 174 Activplant Performance Management defined, 14 Systems, 44 Business-to-business electronic commerce CIRRUS 10 Administrative controls, 245 (B2B), 313, 317-319 Clarion Malaysia, 102 Adobe GoLive, 138 Business-to-consumer electronic commerce Adobe PageMaker, 134 (B2C), 313 Deutsche Bank, 248 Advertising Dresdner Kleinwort, 356 on the Internet, 6-7 Ajax, 138 Cable Communications Policy Act of 1984, 421 Eastman Kodak, 47 America Online, 429 Cable internet connections, 201 European Union (EU), 422 Analog signals versus digital, 196 Cable modems, 232 Analytical CRM, 282-283 CAD. See Computer-aided design (CAD) Fuji, 361 Andons, 44 Antivirus software, 252 Capacity planning, 142 Gucci, 23 Apple Safari, 242 Career information systems, 22-29 Applets, 137 HSBC Holdings PLC, 364 Application controls, 246 Carpal tunnel syndrome (CTS), 432 Hyatt Regency Osaka (HRO), 190 See also Health risks Application generator, 133 Application layer, 196 Case-based reasoning (CBR), 348 Application programming languages, 132 Cathode rays (CRI), 124 CD-ROMs (compact disc read-only International Association of Chiefs of Police, Application proxy filtering, 251 memory), 123 Application servers, 122 International Data Corporation, 116, 427 Application software, 118 Cell phones, 5-6, 66, 200 Cellular systems, 212 Application software packages, 133, 380 Artificial intelligence (AI), 346 Centralized processing, 121-122 Kazaa, 427 Centralized systems, 99 KeyPost, 253 Assembly Line Control System (ALCS), 44 Change management Associations defined, 173 defined, 20 Lenovo, 146 Attributes defined, 160 Chat Li & Fung, 96 Audio input, 124 as Internet service, 204 Audio output, 124 ChicagoCrime.org, 141 Mandarin Oriental, 8 Auditing role of, 248 Chief information officer (CIO) Nationwide Business Directory of Australia, 182 defined, 68 Authentication, 249

Authorization policies, 247

Chief knowledge officers (CKO), 68

Nestlé, 99

Chief privacy officers (CPO), 68	Computer hardware	Cycle time, 101
Chief security officers (CSO), 68	defined, 15	Data
Child Pornography Act, 240	IT infrastructure and, 117–129	defined, 11
Children	Computer literacy, 13	sale of, 416–417
Internet use and, 439–441	Computer Matching and Privacy Protection Act	Data administration, 179
Children's Online Privacy Protection Act	of 1988, 421	Data cleansing, 180
(COPPA), 421	Computer operation controls, 245	Data definition, 166
Choice decision making and, 335	Computer Security Act of 1987, 421	Data dictionary, 166 Data flow diagram (DFD), 382
Clasification	Computer software, 118 Computer Software Copyright Act, 426	Data management software, 118, 134
defined, 173	Computer viruses, 234	Data management technology, 118
Class	Computer vision syndrome (CVS), 435. See	defined, 15
concept of, 384	also Health risks	Data manipulation language, 168
Click fraud, 240	Consumer-to-consumer electronic commerce	Data marts, 170
Clicks-and-mortar, 313	(C2C), 313	Data mining, 173–174
Clickstream tracking, 314	Content provider, 307	Data protection
Client/server architectures, 122	Control weaknesses, 249	European directive on, 422
Client/server computing, 121, 194	Controls	Data quality
Clients, 121–122	defined, 231	ensuring, 179–180
Cloud computing, 140	Conversion, 376	system errors and, 429
Clustering	Cookies	Data quality audit, 180
defined, 173 Coaxial cable, 199	defined, 423	Data resources managing, 178–180
COBOL (Common Business Oriented	explained, 424	Data security controls, 245
Language), 132	Copyright	Data visualization, 343
Code of conduct	as intellectual property, 426–427	Data warehouses, 170
professional, 420	Core competency, 94–95	Data workers, 45–46
Collaborative filtering, 315	Corporate firewalls, 251	Database management system (DBMS)
Common Gateway Interface (CGI), 176	Corporate Network Infrastructure, 193 Cost	capabilities of, 166–168
Communication	determining, 386–387	defined, 165
analogy signals, 196	Cost transparency, 303	object-oriented, 169
broadband, 192	Cracker	object-relational, 169
cable internet connections, 201	defined, 236	Database server, 176
cell phones, 5–6, 66, 200	Credit card payment systems, 322	Databases
extended star networks, 198	Credit cards	defined, 159
fiber optics, 199	technology and, 415	web and, 174–178
microwave systems, 199–200 social networking and, 306–309	Crime	DBMS. See Database management system (DBMS)
topology, 197–198	computer abuse and, 430	Decentralized systems, 99
transmission speed, 200	Critical thinking	Decision making
trends in, 191–192	defined, 21	as business objective, 7–10
twisted wire, 198	CRM software, 279–282	competitive strategy and, 105
wireless transmission media, 199-200	Cross-functional systems, 145	databases and, 106
workgroup network model, 197	Cross-selling, 280–282	decision quality and, 336-337
Communication networks, 196–200	Culture	enhanced, 334
Competition	defined, 14	improving, 70–71, 181, 221, 259,
globalization and, 97	Customer decision-support systems (CDSS),	289–290, 333
Competitive advantage	Customer intimacy, 314	information systems and, 333–337
as business objective, 7–10 customers and, 83	as business objective, 7–10	process of, 335–336 stages in, 336
internet and, 90	Customer lifetime value (CLTV), 282–283	supporting technologies and, 336–337
Competitive forces model, 82–83	Customer loyalty management	using web tools and, 106–107
internet and, 91	process map for, 282	Decision support systems (DSS), 55–57,
Competitive strategies	Customer relationship management systems	337–341
customers, 83	(CRM)	intelligent systems and, 346-352
four basic, 88	business value of, 283	Decisions
Competitors	defined, 62-64, 278-279	types of, 334
new, 82–83	leadership and, 84–85	Deep packet inspection, 255
traditional, 82	Porter's competitive forces model,	Delivery Information Acquisition Device
Component-based development, 385	82–83, 91	(DIAD), 16, 17
Computer-aided design (CAD), 102, 357, 385–386	software for, 279–282	Demand planning, 275
Computer abuse, 431	Customer service, 280	Denial-of-service attacks, 237
Computer aduse, 431 Computer crime	Customization 303 380	Descartes rule of change, 419 Design
abuse and, 430–431	Customization, 303, 380 e-commerce and, 302	competing on, 100–102
defined, 237	Cyberbullying, 440–441	decision making and, 335
examples of, 239	Cyberterrorism, 240	improving quality of, 101–102
Computer forensics, 244–245	Cybervandalism, 236	Desktop productivity tools and software
Computer Fraud and Abuse Act, 240	Cyberwarfare, 240	packages, 133

Desktop publishing, 134	244–245	Firm
Digital asset management systems, 354 Digital certificates, 253	Electronic records management, 243 Employees	levels in, 46 FLoating point Operations Per Second
Digital checking, 32, 321	threat of, 241–242	(FLOPS), 119
Digital content, 310	Employer relationship management (ERM),	FLoPS. See FLoating point Operations Per
Digital dashboard, 345	279–282	Second (FLOPS)
Digital divide, 432 Digital goods, 304	Employment	Foreign key defined, 162
Digital goods, 304 Digital markets, 304	job loss and, 432 Encryption, 252	Formal planning, 392
Digital Millennium Copyright Act	End users, 68	Fourth-generation languages
(DMCA), 428	End-user development, 379–380	categories of, 133
Digital payment systems, 322	Energy	defined, 132
Digital scanner, 124 Digital signals	total cost of ownership and, 143 Enterprise applications, 59–61	Franchisers, 99 Freedom of Information Act of 1966, 421
versus analog, 196–200	architecture for, 60	Fuzzy logic, 349
Digital subscriber lines (DSLs), 201, 232	challenges of, 283–286	, -
Digital video discs (DVDs), 123	Enterprise content management systems, 353	Games, 320
Digital wallets, 321, 322 Direct cutover strategy, 376	Enterprise resource planning systems (ERP), 59 Enterprise software, 270–271	Gantt chart, 392, 393 General controls, 245–246
Direct cutover strategy, 376 Direct goods, 318	Enterprise solutions, 286	Genetic algorithms, 351
Direct loans, 409	Enterprise suites, 286	Geographic information systems (GIS), 344
Disaster recovery planning, 247, 258	Enterprise systems	Global business
Disintermediation	business value of, 271	system strategies and, 98–99
benefits of, 305 Disruptive technologies, 96	defined, 269–270	systems configuration and, 100 Global internet
Distributed denial-of-service (DDoS), 237	sample of, 60 Enterprise-wide knowledge management	defined, 200–213
Distributed processing, 121	systems, 353	Global positioning system (GPS), 320
Domain name system (DNS), 201, 202	Entertainment, 310, 320	Global reach
Domain network model, 197	Entity	e-commerce and, 302
Domestic exporter, 99 Domestic exporter strategy, 99	defined, 160 Entity-relationship diagram, 162	Global systems configuration of, 99–100
Downstream portion, 272	Equal Employment Opportunity (EEO), 52	defined, 145
Downtime	Ergonomics, 392–394	Globalization
defined, 254–255	Ethics	challenges of, 6–7
total cost of ownership and, 143	analysis of, 418–419	Google Apps, 141
Drill down, 345 Driver's Privacy Protection Act of 1994, 421	defined, 412 failed ethics and, 412	Google Maps, 138 GPS. See Global positioning system (GPS)
DSS database, 340	principles of, 419–420	Gramm-Leach-Bliley Act, 243, 421, 422
DSS software system, 340	relationship with social issues, 413	Graphical user interface (GUI), 130
Due process	technology trends and, 414–418	Graphics language, 133
concept of, 418 Duplicated systems, 99	Exchanges, 319 Executive support systems (ESS), 337	Grid computing, 121 Group decision-support systems (GDSS),
DVDs. See Digital video discs (DVDs)	Expert systems (ESS), 557	337, 345
Dynamic pricing, 304	defined, 346–348	GUI. See Graphical user interface (GUI)
	rules in, 347	
e-business, 67, 286	Extended star network, 198	Hackers, 232, 236
e-commerce features of, 302	Extransible markup language (XML), 138–139 Extranets, 15, 64–65, 212–213	Handhelds. See also BlackBerrys; Palm handheld
new developments in, 301	LAttanets, 13, 04–03, 212–213	as business tool, 5–6
e-government, 67	Fair Credit Reporting Act of 1970, 421	Hard drives, 122–125
e-Government Act of 2002, 421	Fair Information Practices (FIP), 421	Hardware
e-hubs, 318 e-mail	Family	acquisition of, 143
as Internet service, 204	boundaries and, 430 Family Educational Rights and Privacy	defined, 15, 18 managing, 141
cost of, 203	Act of 1974, 421	selection of, 374
defined, 5–6, 66	Fault-tolerant computer systems, 254	trends in, 125
E-mail Threats and Harassment Act, 240	Feasability study, 373	types of, 119–122
Economic Espionage Act, 240 Edge computing platform, 125, 126	Federal Managers Financial Integrity Act of 1982, 421	Hardware controls, 245 Haworth's Transportation Management System
Efficient customer response system, 85	Feedback, 11	(TMS), 62
Electronic billing presentment, 322	Fiber optics, 199	HAZUS, 344
Electronic business. See Electronic commerce	File transfer protocol (FTP), 204	Health Insurance Portability and Accountability
Electronic commerce	Finance information systems and 25, 50, 51	Act (HIPAA), 243, 397, 421, 422
defined, 67 internet and, 299–313	information systems and, 25, 50–51 Financial Modernization Act of 1999, 421	Health risks computers and, 432
types of, 313–319	Financial performance	Hertz, 200
Electronic Communications Privacy Act,	analyzing, 69–70	Hidden costs, 142
240, 421	Financial services, 320	High-availability computing, 254–255
Electronic data interchange (EDI), 317 Electronic evidence	Firefox, 135 Firewalls, 212, 250–252, 251	Hotspots, 216 HTML. See Hypertext markup language (HTML)
Licenomic evidence	1 newans, 212, 230–232, 231	11111112. Goo Hypertext markup language (111 ML)

Hubs, 193	Interactive Session on People, 52	m-commerce. See Mobile commerce
Human resources	Interactivity, 303	Mac OS X, 131
database for, 166	e-commerce and, 302	Magnetic disks, 122-125
information systems and, 51-52	Internal supply chain, 272	Magnetic ink character recognition, 124
Hypertext markup language (HTML), 138, 208	Internet	Magnetic tape, 123
Hypertext transfer protocol (HTTP), 208–209	advertising on, 6–7	Mainframes, 120
71 4 4 6 607	children and, 439–441	Maintenance
Identity theft, 237	competitive advantage and, 90	production and, 377
ILoveYou	competitive forces and, 91	total cost of ownership and, 143
as malicious code, 235 IM. See Instant messaging (IM)	defined, 15, 200–201 electronic commerce and, 299–313	Malcious code examples of, 235
Implementation	in Estonia, 238	Malicious software programs, 234
completing, 374	layer, 196	Malware, 234
controls, 245	music services, 97	Managed security service providers
decision making and, 335	privacy and, 420–426, 423	(MSSPs), 255
defined, 391	services, 204–205	Management information systems (MIS),
Indirect goods, 318	vulnerability of, 232	13, 55–57, 337–338
Inference engines, 347	wireless computer networks, 214-217	sample report, 56
Information	Internet architecture	Manufacturing
defined, 11	governance and, 202	operation management in, 26–27
Information asymmetry, 304	Internet protocol (IP) address, 201	MapReduce, 225
Information density, 302, 303	Internet service provider (ISP), 200	Market entry costs, 303
Information policy, 178–179	Interorganizational systems, 61–62	Market niche, 86–90
Information requirements, 372	Intersection relation, 163	Marketing
Information rights, 413, 420–426 Information system controls, 245	Intranets, 15, 64, 212–213 Intrusion detection systems, 252	defined, 280 information systems and, 25–26
Information system controls, 243	Inventory systems	interactive, 314
Information systems	overview of, 50	Marketplace, 301
career and, 22–29	Investment workstations, 359	Mashups, 141
competitive advantage and, 81–97	iPhone, 119, 125	Melissa
competitive forces and, 83–90	iPod, 79	as malicious code, 235
decision making and, 333–337	IT infrastructure	Menu costs, 304
defined, 5–6, 11–13	components of, 118-119	Methodologies
ethics and, 420	iTunes, 79	structured, 382
in business, 67–69		Metropolitan area networks (MANs), 198
literacy, 13	Java, 135	Micropayment systems, 321
managers, 68	JavaScript, 138	Microsoft FrontPage, 138
plan, 388, 389	Job loss	Microsoft Internet Explorer, 242
role in business, 47–48	reengineering, 432	Microsoft Office 2007, 135
services by, 68–69 supply chain management and, 62	Jobs interaction-type, 65–67	Microsoft Office Groove, 66 Microsoft Windows Server, 193
types of, 47–58	Join table	Microwave systems, 199–200
Information systems department, 67	defined, 163	Middle management, 45–46
Information technology	Joint application design (JAD), 382	Midrange computers, 120
business objectives and, 83–84	Just-in-time strategy, 273	MIMO (multiple input multiple output), 216
defined, 10–18	237	MIS audit, 248
infrastructure of, 15	Kaizen, 44	MiTS Altair 8800, 96
Informed consent	Key field	Mobile commerce, 313, 319–321
defined, 422	defined, 161	Models, 340
Infrastructure	Keyboards, 124	Modems, 196
software and, 129–141	Knowledge base, 346	Mozilla, 242
total cost of ownership and, 143	Knowledge management systems, 64, 353–359	Multicore processors, 127–129
Inheritance	Knowledge network systems, 354	Multinational strategy, 99
concept of, 384 Input devices, 124	Knowledge work systems (KWS), 357, 358 Knowledge workers, 45–46	MyDoom.A as malicious code, 235
Input devices, 124 Input technology	Kronos, 433	MySpace, 177, 311, 440–441
defined, 11, 122–125	1101103, 433	Wyopaec, 177, 311, 440 441
Installation	Leadership, 84–85	Nanotechnology, 125
total cost of ownership and, 143	Learning management systems (LMS), 355	Nanotubes
Instant messaging (IM), 66, 204	collaboration tools and, 354–357	examples of, 126
Intangible benefits, 387	Legacy systems, 119	National Student Loan Data System
Intellectual property, 426–428	Leisure	misuse of, 410
challenges to rights, 427–428	maintaining boundaries and, 430	Natural languages, 132
Intelligence	Liability, 428	Net marketplaces, 318, 319
decision making and, 335	concept of, 418	Netsky.P
Intelligent agents abopting bots, 211	Linux, 131, 193, 197	as malicious code, 235
Intelligent agents, 351–352 Intelligent systems	Local area networks (LANs), 197–198, 233	Network address translation (NAT), 251
decision support and, 346–352	Logical view, 165 Lotus Notes Collaboration Suite, 66	Network economies, 95 Network interface card (NIC), 192
Intelligent techniques, 337	Lotas Protes Conaboration Suite, 00	Network interface layer, 196
• • • • • • • • • • • • • • • • • • •		

I-8

Network operating system (NOS), 193		
retwork operating system (1005), 175	P3P, 424, 425	improving precision, 102-105
Network traffic	Packet filtering, 251	information systems and, 49-50
controlling, 255	Packet switching, 194	maintenance and, 377
Networked systems, 99	Page ranking system, 209	Production workers, 45–46
Networks	PageRank algorithm, 97	Products
client/server computing and, 121-122	Palm handheld, 119	substitute, 83
defined, 15, 192–194	Parallel strategy, 376	Professional codes of conduct, 420
large companies and, 193–194	Partner-relationship management (PRM),	Profiling
monitoring employees and, 206	279–282	defined, 415
telecommunications technology	Patches	Programmers
and, 119, 191–196	defined, 242	defined, 68
Neural networks, 349–350	Patents	Project management
New products	defined, 427	defined, 386
as business objective, 7–10	Payment systems, 321	global scale, 394–396
New York Times, The, 310	Payroll system level structure chart for, 384	software for, 392
Newspaper	PC software tools, 133	Project risk
readership, 6 Nonobvious relationship awareness	Peer to peer, 197	managing, 390–391
(NORA), 415	Pell grants, 409	Property rights, 413
Nonprocedural languages, 132	Pen-based input, 124	Prototyping process, 379 Public Company Accounting Reform and
Normalization, 163	People	Investor Protection Act of 2002, 244
Novell, 197	information systems and, 14	Public key encryption, 253
Novell NetWare, 193	Peripheral devices, 122–125	Public key infrastructure, 252–254
110701110071410, 120	Personal area networks (PANs), 214–215	Pull-based model, 277
Obesity. See also Health risks	Personal computers (PC), 119	Pure-play, 313
computers and, 440–441	server operating systems and, 130	Push-based model, 277
Object-oriented DBMS, 169	Personal digital assistants (PDAs), 213	Tubii bubed inodei, 277
Object-oriented development, 383–384	Personalization, 303, 314	Quality
Object-relational DBMS, 169	e-commerce and, 302	- •
Objects, 132	PERT charts, 392	competing on, 100–102
Offshore outsourcing	Pharming, 240	defined, 100
information systems and, 27-28	Phased approach, 376	information systems and, 101–102
total cost of, 381	Phishing, 240	of life, 414
Offshore software, 143	Phototyping, 378–379	of systems, 413 QuarkXpress, 134
On-demand computing, 144	Physical transmission media, 198–200	Query languages, 132, 133
Online analytical processing (OLAP), 172	Physical view, 165	Querying, 168
Online conferencing	Pivot tables, 343	Querying, 100
as business tool, 5–6	Podcasts, 310	Radio frequency identification (RTFD),
Online management training, 343	Point-to-Point Tunneling Protocol (PPTP), 208	217–218
Online marketplace, 307	Portals, 307, 310	RAID (Redundant Array of Inexpensive
Online processing, 125	defined, 57	Disks), 123
Online transaction processing, 254	Porter's competitive forces model, 82–83 Portfolio analysis, 388	Rapid application development (RAD), 382
Opera, 242 Operating systems, 129–141	Predictive analysis, 174	Record-keeping
Operating systems, 129–141		Record-Recepting
Operational CRM 282_283	•	employees and, 52
Operational excellence	Presentaton graphics, 135	
Operational excellence	Presentaton graphics, 135 Price discrimination, 303	employees and, 52
Operational excellence as business objective, 7–10	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303	employees and, 52 Records
Operational excellence as business objective, 7–10 Operational management, 45–46	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163
Operational excellence as business objective, 7–10	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order Fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output defined, 11	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372 Process specifications, 383	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212 Richness, 303
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output defined, 11 Output devices, 124	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372 Process specifications, 383 Processing	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212 Richness, 303 e-commerce and, 302
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output defined, 11 Output devices, 124 Output technology, 122–125	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372 Process specifications, 383 Processing defined, 11	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212 Richness, 303 e-commerce and, 302 Right to Financial Privacy Act of 1978, 421
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output defined, 11 Output devices, 124 Output technology, 122–125 Outsourcing, 143–144, 380–381	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372 Process specifications, 383 Processing defined, 11 Procurement, 317	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212 Richness, 303 e-commerce and, 302
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output defined, 11 Output devices, 124 Output technology, 122–125 Outsourcing, 143–144, 380–381 information systems and, 27–28	Presentaton graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372 Process specifications, 383 Processing defined, 11 Procurement, 317 Prodigy, 429	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212 Richness, 303 e-commerce and, 302 Right to Financial Privacy Act of 1978, 421 Ring topology, 198
Operational excellence as business objective, 7–10 Operational management, 45–46 Opt-in, 423 Opt-out, 424 Optical character recognition, 124 Optical discs, 123 Optical networks, 199 Oracle Collaboration Suite, 40 Oracle Portal, 40 Order fulfillment process of, 43 Order report sample of, 163 Organizational impact analysis, 394 Organizations as information system, 13–14 Output defined, 11 Output devices, 124 Output technology, 122–125 Outsourcing, 143–144, 380–381	Presentation graphics, 135 Price discrimination, 303 Price transparency, 303 Primary activities, 92 Primary key defined, 161 Printers, 124 Privacy internet and, 420–426 Internet challenges to, 423 Privacy Act of 1974, 421 Privacy Protection Act of 1980, 421 Private exchange, 318 Private industrial networks, 318 Problem-solving approach to, 18–22, 19 systems development and, 371–377 Problems defining, 372 Process specifications, 383 Processing defined, 11 Procurement, 317	employees and, 52 Records defined, 161 Recovery-oriented computing, 255 Referential integrity, 163 Relational database management operations of, 166 Relationships establishing, 162–165 Repetitive stress injury (RSI), 432. See also Health risks Report generator, 133 Reporting, 138 Request for proposal, 380 Responsibility concept of, 418 RFID wireless sensor networks and, 217 Rich site summary, 212 Richness, 303 e-commerce and, 302 Right to Financial Privacy Act of 1978, 421 Ring topology, 198 Risk

Index I-9

Risk aversion principle, 419	e-commerce and, 302	Systems analysts
Risk factors	Software, 118	defined, 68
controlling, 392	acquisition of, 143	Systems design, 374
Router, 193	as a service, 144	specifications of, 374
Safe harbor, 423	development, 375	Systems development
Safety stock, 273	IT infrastructure and, 129–141	lifecycle of, 378
Sales	localization of, 145	problem solving and, 371–377
information systems and, 48–49	major types of, 130	Systems development lifecycle (SDLC), 377
Sales force automation (SFA), 280	managing, 141	bystems development interfere (bble), 577
Salesforce.com, 257	vulnerability of, 242	T1 Lines, 201
SANs. See Storage area networks (SANs)	Software controls, 245	Tangible benefits, 387
Sarbanes-Oxley Act (2002), 10, 244	Software packages	TCO. See Total cost of ownership (TCO)
Sasser.ftp	desktop productivity tools, 133	TCP/IP
as malicious code, 235	Software quality	connectivity and, 195
Scalability, 142	ensuring, 255	defined, 194
Scheduling	Solutions Solutions	Technology
flexibility and, 433	choosing, 373	information systems and, 14
Scope, 386	implementing, 374	services for, 119
Search costs, 303	Space Space	trends and ethics, 414
	total cost of ownership and, 143	Technostress, 435. See also Health risks
Search engines	Spam, 431	Telecommunication technology
major, 211	Spoofing, 236	defined, 15
marketing on, 209–212	Spreadsheet pivot tables, 342	*
Secure hypertext transfer protocol		networking and, 191–196
(S-HTTP), 253	Spreadsheet software, 134	Telecommunications platforms, 125
Secure Sockets Layer (SSL), 230, 253	Spyware, 234–235, 423	Test plans, 376
Security	Star topology, 198	Testing, 376
challenges to, 232	Stateful inspection, 251	Third generation (3G) networks, 214
defined, 231	Storage networking, 123	Thomas Register, 176
outsourcing, 255	Storage technology, 122–125	ThomasNet.com, 176
policies for, 247	Stored value payment systems, 321, 322	Title IV loans, 409
policy, 247	Storgage area networks (SANs), 123	Token, 250
Security risk assessment, 258	Structure chart, 383	Topology, 197, 198
Self-service, 314, 316–317	Structured decisions, 335	Total cost of ownership (TCO), 142, 143
Semistructured decisions, 335	Structured knowledge, 353	Total quality management (TQM), 100
Senior management, 45–46	Structured query language (SQL), 168	Touch points, 279
Sensitivity analysis, 341	Supercomputers, 121	Touch screens, 124
Sensors, 124	Supplier intimacy	Toxic Substances Control Act (1976), 10
Sequences	as business objective, 7–10	Trade secrets
defined, 173	Suppliers, 83	as intellectual property, 426
Server operating systems	Supply chain management services, 290	Training
personal computers and, 130	Supply chain management systems (SCM),	documentation and, 376
Servers, 119–122	61, 271–278, 277–278	total cost of ownership and, 143
Service level agreement (SLA), 143	example of, 62	Transaction broker, 307
Service platforms, 286–288	Supply chains	Transaction processing systems (TPS), 54–55
Service providers, 142, 307	defined, 272	Transmission control protocol/Internet protocol
Service set identifiers (SSIDs), 233	demand-driven, 277	(TCP/IP). See TCP/IP
Service workers, 45–46	execution systems, 275	reference model of, 195
Services, 310	global issues, 276	Transmission speed, 200
as business objective, 7–10	information systems and, 272–275	Transnational strategy, 99
location-based, 319–320	internet and, 276	Transport layer, 196
operation management in, 26	management software, 274–275	Trojan horses, 234–235
substitute, 83	Nike and, 273	Tuples
Shopping bots, 211	planning systems, 274–275	defined, 161
Signals	Support activities, 92	Twisted wire, 198
digital versus analog, 196	total cost of ownership and, 143	Two-tiered client/server architecture, 122
Simple computer card	Survival	
components of, 192	as business objective, 7–10	U.S. CAN-SPAM Act of 2003, 431
Single suppliers, 161	Switch, 193	U.S. Federal Sentencing Guidelines, 411
Six stigma, 100	Syndiactors, 313	Ubiquity
Smart card, 250	Synergies, 94	e-commerce and, 302
Sniffing, 236	System abuse, 231	UDDI (Universal Description, Discovery, and
SOA (Service-Oriented Architecture), 139	System errors	Integration), 139
SOAP (Simple Object Access Protocol), 139	data quality and, 429	Uniform resource locator, 209
Sobig.F	System portfolios, 388	Unit testing, 376
as malicious code, 235	System quality, 413	Universal standards, 302–303
Social bookmarking, 355	System software, 118	e-commerce and, 302
Social engineering, 242	System strategies	UNIX, 130, 131
Social networking, 66, 304, 306–309	global business and, 98–99	Unstructured decisions, 335
Social shopping, 310	System vulnerability, 231	Upstream portion, 272
Social technology, 304	Systems analysis, 372	USB flash drives, 122–125

I-10 Index

User-designer communications gap, 391 User-resistance overcoming, 392-394 Utilitarian principle, 419 Value chain model, 91 example of, 92 Value web defined, 93 example, 94 Video Privacy Act of 1988, 421 Virtual company, 95 Virtual private networks, 207-208, 252 Virtual Reality Modeling Language (VRML), 358 Virtual reality systems, 358 Virtual storefront, 307 Virtual worlds, 67 Virtualization, 127-129 Viruses, 234-235 Visual programming language, 132 Voice over IP (VoIP), 205, 207, 232

Wall Street Journal, 310

War driving, 233 Web 2.0, 211 Web browsers, 135 Web bugs, 423 Web hosting service, 143 Web servers, 122, 209-212 Web services, 138 Web services description language, 139 WebEx Internet, 66 Wi-Fi, 215-216 Wide area networks (WANs), 198 Widgets, 141 Wikipedia, 234 Wikis, 66–67, 212, 315 WiMax, 216-217 Windows, 197 Windows Server 2003, 131 Windows Vista, 130, 131 Windows XP, 131 Wire Fraud Act, 240 Wireless advertising, 320 Wireless computer networks internet access and, 214-217

securing, 252 Wireless handhelds, 5-6, 66 Wireless internet access Wi-Fi and, 216 Wireless LAN, 190, 215 Wireless portals, 321 Wireless security challenges to, 233 Wireless sensor networks, 218, 220 RFID and, 217 Wireless transmission media, 199-200 Wiretap Act, 240 Word processing software, 133 Workflow management, 103 maintaining boundaries and, 430 Workgroup network model, 197 WorkQueue, 225 World Wide Web (www) databases and, 174-178 defined, 15, 208 Worms, 234-235

XML, 138-139